



Motivating Staff in Difficult Times

½ day course

How do you keep teams together and motivate them to higher levels of achievement in times of austerity? It is all too easy to conclude that because there is no scope for increased salaries or bonuses that we cannot motivate staff. However, the majority of research shows that money does not motivate, that human motivation is a much more complicated concept, and those that understand this can have incredible results.

Style of delivery

The course is highly interactive with the chance to discuss real-life workplace situations. It will ensure that managers have the tools at their disposal to lead and manage in new and innovative ways. The course will include an introduction to the “One Minute Manager” method, and will look at how to implement the key messages from this.

Content

As part of the course, participants will:

- Look at some of the research into motivation and engagement, and the benefits to be gained from this
- Revisit the importance of teamwork, how to achieve well-motivated teams, and how to avoid procrastination and the blame culture
- Understand the importance of recognition and being valued, and assess the levels of this at the participants’ organisations
- Look at motivation and trust within teams
- Consider how to increase morale, so that money is a less motivating factor
- Consider how to achieve successful team mentality, and how to develop strong peer groups
- Study other successful businesses that thrive on developing morale and teams.

**To find out more or to book this course for your team, call us on
01536 215240 or email emma@gatewayhr.com**