



Managers as Coaches – Developing the Team’s Performance

1 day course

As managers within the workplace, great leadership requires many skills and those associated with effective coaches will truly help your managers to develop your teams and individuals in their pursuit of delivering a level of excellence in their performance.

Coaching is about guiding and supporting the development of excellence along the performance pathway by encouraging those they coach, to truly explore the extent of their own maximum performance potential.

Imagine if you had the skills, training and confidence to bring effective coaching into the day to day leadership of your teams and individuals to help them develop a culture of striving for and delivering real excellence. Learning the skills, techniques and methods of the practical application of coaching will allow you to create managers that know how to develop to become highly performing.

Style of delivery

This course is for anyone involved in managing people, whether supervisors, team leaders, line managers, senior managers or CEOs. The course is interactive with lots of discussion and opportunity to share the ideas and experiences of the tutor and those attending. It will look at some of the principles and theory that underpins the art of managers delivering effective coaching within their day to day leadership.

Content

The aim of the course is:

- To improve managers’ understanding of the benefits coaching can bring to the workplace and working relationships generally.
- To embed coaching techniques into management conversations within the chosen teams
- To develop managers to be more reflective of their own performance and management style.
- To ensure that employees receiving coaching are seeing the benefits (change in management style, feeling more independent/autonomous).

What others have said about this course

“This was an exceptionally good course, I was glad to be part of it. I found the content very interesting and relevant. The trainer was excellent and I was captivated for the whole day listening to his delivery. I look forward to part 2 in a few weeks. In just this one day I have become fascinated about the subject of coaching, with the will to learn more. A good day well spent. Thank you!”

Senior Manager, Notts Fire & Rescue Service

“Graham Ravenscroft has worked with a wide range of our clients on all elements of motivation and performance coaching. He has a fantastic talent of using his knowledge, experiences and expertise to motivate and empower individuals from all walks of life. Most of Graham's work with our clients has been helping them to be motivated and set goals within their own organisation by developing their skills as coaches to maximise the performance of those they work with. The feedback we have gained has been positive every single time, and I know a number of our clients who still use Graham's advice on a day to day basis with setting goals. Graham's work with our clients leaves them highly motivated, which is a hard task when dealing with such a wide range of people”.

Jay Taylor, Business Coach, The University of Northampton

**To find out more or to book this course for your team, call us on
01536 215240 or email lou@gatewayhr.com**